

## Message Text

UNCLASSIFIED

PAGE 01 MADRID 03765 140307Z

ACTION EB-07

INFO OCT-01 EUR-12 IO-13 ISO-00 CIAE-00 COME-00  
DODE-00 DOTE-00 FMC-02 INR-07 NSAE-00 CG-00  
DLOS-09 OES-07 ACDA-10 PM-04 L-03 NASA-02 NSC-05  
ERDA-07 PA-02 PRS-01 USIA-15 /107 W  
-----141219Z 121807 /45

R 131607Z MAY 77

FM AMEMBASSY MADRID  
TO SECSTATE WASHDC 286  
INFO USMISSION GENEVA

UNCLAS MADRID 3765

E.O.11652: N/A

TAGS: ETEL, EWWT, TSPA SP

SUBJECT: SCHEDULE FOR CHANGE OVER FROM TRANSIT SATELLITE NAVIGATION  
SYSTEM TO NAVSTAR SYSTEM

1. EMBASSY RECEIVED INQUIRY MAY 13 FROM MANUEL ROPERO AMERIGO, CHIEF  
OF PUBLIC RELATIONS AND PUBLICITY OF FIR, "HRM ELECTRONICA" WITH  
REGARD USG PLANS AND SCHEDULE FOR CHANGE OVER FROM "TRANSIT SATELLITE  
NAVIGATION SYSTEM TO "NAVSTAR SYSTEM" ROPERO EXPLAINED THAT HIS FIRM  
IS EXCLUSIVE REPRESENTATIVE IN SPAIN OF MAGNAVOX, US MANUFACTURER  
OF RECEIVERS FOR "TRANSIT" SYSTEM.

2. ACCORDING TO ROPERO, APPROXIMATELY 40 MAGNAVOX "TRANSIT" RECEIVERS  
HAVE BEEN INSTALLED ON SPANISH VESSELS (INCLUDING SOME MILITARY SHIPS)

AND ANOTHER 40 INSTALLATIONS ARE FORESEEN FOR THE NEXT TWO YEARS. MAJOR

PROBLEM HAS ARISEN HOWEVER WITH REGARD TO FUTURE SALES, ROPERO SAID  
THAT REPORTS HAVE APPEARED IN US PRESS TO EFFECT THAT USG HAS  
ANNOUNCED THAT NAVSTAR SYSTEM WILL BECOME OPERATIONAL IN PLACE OF  
"TRANSIT" SYSTEM IN 1982 IF REPORTS ARE ACCURATE IT WOULD MEAN THAT  
THE 40 "TRANSIT" RECEIVERS ALREADY INSTALLED WOULD BECOME WORTHLESS  
AS WOULD ANY NEW INSTALLATIONS DURING NEXT THREE YEARS. UNDER  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MADRID 03765 140307Z

STANDARLY SPANISH SHIP OWNERS ARE RELUCTANT TO BUY "TRANSIT"  
RECEIVERS AT COST OF APPROXIMATELY FOUR MILLION PESETAS (ABOUT  
\$51,000) IF THEY CAN BE USED ONLY FOR PERIOD OF TWO THREE YEARS.

3. ROPERO SAID THAT HIS FIRM HAD ASKED MAGNAVOX ABOUT THE REPORTS  
AND HAD BEEN TOLD THAT THERE WILL BE NO CHANGE FROM "TRANSIT"  
SYSTEM BEFORE 1990 HOWEVER SINCE MAGNAVOX IS NOT ENTIRELY

DISINTERESTED SOURCE OF INFORMATION IN CASE. REOPERO SAID THAT SHIP OWNERS ARE RELUCTANT TO ACCEPT ONLY COMPANY'S WORD. HOWEVER IF USG CAN VERIFY THAT "TRANSIT" SYSTEM WILL BE OPERATIONAL AT LEAST UNTIL 1990 ROPERO IS CONFIDENT THAT OWNERS WILL BE SATISFIED AND WILL PURCHASE RECEIVERS.

4. COMMENT AND ACTION REQUESTED: EMBASSY WOULD APPRECIATE GUIDANCE FOR RESPONSE TO SPANISH INQUIRY PRESUMABLY INFORMATION FROM MAGAVOX IS ACCURATE, SINCE COMPANY IS REPORTEDLY DEVELOPING RECEIVERS FOR "NAVSTAR" AND WOULD NOT RISK LOSS OF FUTURE MARKET FOR THESE BY PROVING INACCURATE STATEMENT. ACCORDING TO ROPERO'S ESTIMATE OF POTENTIAL SALES OF 40 MORE "TRANSIT" SYSTEMS, TOTAL BUSINESS FOR MAGNAVOX WOULD AMOUNT TO ABOUT \$2 MILLION. STABLER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TELECOMMUNICATION, ELECTRONIC EQUIPMENT, NAVIGATIONAL AIDS, AMENDMENTS, ALLEGATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 13-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977MADRID03765  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770171-0010  
**Format:** TEL  
**From:** MADRID  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770562/aaaacbcv.tel  
**Line Count:** 75  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** fa713895-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 13-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2538133  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SCHEDULE FOR CHANGE OVER FROM TRANSIT SATELLITE NAVIGATION SYSTEM TO NAVSTATR SYSTEM  
**TAGS:** ETEL, EWWT, TSPA, SP  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/fa713895-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009